



# Businesses Available for Acquisition

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## How to use this listing brochure

This listing brochure is set up in sections corresponding to our listing designations. Listing designations are the letter before the listing number starting with “N” (ex: A-NXXXX). The letter corresponds with various industries that we represent. The chart below shows these industries and their corresponding letters. We present our listings in reverse order (i.e. N to A) as this is most popular with buyers

| Designation Letter | Industry                          |
|--------------------|-----------------------------------|
| A                  | Bars, Pubs & Taverns              |
| B                  | Food & Beverage Franchise Resales |
| C                  | Restaurants                       |
| D                  | Catering                          |
| E                  | Laundromats & Dry Cleaners        |
| F                  | Grocery Stores/Markets/Mini Marts |
| G                  | Liquor Stores                     |
| H                  | Services                          |
| I                  | Retail                            |
| J                  | New Franchises                    |
| K                  | Bakeries                          |
| L                  | Manufacturing                     |
| M                  | Distribution                      |
| N                  | Hotels/Motels/Inns                |

## Getting Started

The best way to get started is to take a look at our New Listings on the following page. The New Listings page showcases all of our listings that are new for the month. Once you’ve found a business, or more, that you would like information about, please talk to your broker. She/he will be able to provide you with more information and answer any questions you have about the buying process.

| Listing # | Industry Code                       | Type of Business                           | Listing Agent  | Co-Listing Agent | Brochure Description                                                                                                                                                                                                                                                                                                                                                                                                               | Asking Price | Revenue     | Cash Flow |
|-----------|-------------------------------------|--------------------------------------------|----------------|------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------|-------------|-----------|
| N2227     | B Food & Beverage Franchise Resales | Fast Casual Tex-Mex Franchise Portfolio    | Larry Metzing  | Benji Loney      | Three units of a nationally recognized brand. The restaurants are part of portfolio and are being sold together. The restaurants offer a popular, customizable menu with 20+ fresh toppings. They offer dine-in, to go, third-party delivery, and catering. Their territories are protected. Each location has management teams in place. Run semi-absentee.                                                                       | \$1,000,000  | \$3,137,149 | \$267,672 |
| N2226     | B Food & Beverage Franchise Resales | Well-Established Sub & Pizza Shop For Sale | Brian Knoderer | Brian Knoderer   | This profitable sub & pizza shop is located in Madison County, IN. It has a reputation for exceptional food. Seating 74, it offers a vast menu of made-from-scratch items. It offers appetizers, pizza & pasta, calzones, etc. It also provides gluten-free options. It has devoted and growing base of loyal customers. It's located in a desirable, busy area. Customers can dine-in and order online for carry-out or delivery. | \$250,000    | \$813,799   | \$143,782 |
| N2219     | H Services                          | West Indy Homebased Community Publication  | Brian Knoderer | Brian Knoderer   | Established community publication franchise publishes print and digital community calendars. It delivers year-round visibility for local advertisers through the use of full-color wall calendars. It sends these out to 62,000 homes across 5 communities. It operates under an exclusive territorial license. It has strong business relationships. Operates with minimal overhead from a homebased office.                      | \$225,000    | \$203,633   | \$117,445 |

| Listing # | Industry Code | Type of Business                                      | Listing Agent      | Co-Listing Agent   | Brochure Description                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | Asking Price | Revenue   | Cash Flow |
|-----------|---------------|-------------------------------------------------------|--------------------|--------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------|-----------|-----------|
| N2206     | H Services    | Strategic Marketing Agency                            | Jamar Cobb-Dennard | Jamar Cobb-Dennard | Strategic marketing agency located in Indiana. Specializes in comprehensive marketing solutions. It serves clients in the B2B hard hat industries (i.e. construction, environmental, engineering, etc.), government, and B2C home improvement. Staffed with owner-independent employees. Has zero client concentration risk. Positioned for continued growth.                                                                                                                                                      | \$550,000    | \$975,064 | \$60,545  |
| N2197     | H Services    | Semi-Absentee Luxury Full Service Hair Salon For Sale | Brian Knoderer     | Brian Knoderer     | Semi-absentee owned luxury full service hair salon in a desirable area of Indianapolis. It has a strong local brand presence, highly rated customer reviews, and a solid team in place. The atmosphere is welcoming and relaxing. There are 12 stations, 3 shampoo bowls, a color processing area, a color room, front desk/reception area and refreshment area. There is a dedicated nail area occupied by an independent contractor. Additionally, there are two (2) rented rooms and ample space for expansion. | \$249,000    | \$506,689 | \$109,338 |
| N2178     | H Services    | Relocatable Pest Management Franchise for Sale        | Larry Metzging     | Andrew Wahl        | Relocatable pest management franchise. Part of a growing industry. Offers homeowners protection from pests that carry diseases. Serves over 1,150 clients a season. 87% client retention rate. Low overhead and completely turnkey. Franchisor provides excellent training and support. No previous experience necessary.                                                                                                                                                                                          | \$625,000    | \$712,783 | \$159,354 |

| Listing # | Industry Code | Type of Business                                 | Listing Agent  | Co-Listing Agent | Brochure Description                                                                                                                                                                                                                                                                                                                                                                                                                 | Asking Price | Revenue     | Cash Flow |
|-----------|---------------|--------------------------------------------------|----------------|------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------|-------------|-----------|
| N2176     | H Services    | Central Indiana Commercial Electrical Contractor | Dick Hester    | Dick Hester      | This Central Indiana commercial electrical contractor has a reputation for integrity and safety. Services provided include: design/build, new construction, new service installation, service, maintenance, and repairs, and LED retrofitting. Fully licensed, bonded, and insured. Staffed with experienced technicians.                                                                                                            | \$795,000    | \$1,134,570 | \$138,437 |
| N2167     | H Services    | Fire Stopping Contractor Business For Sale       | Brian Knoderer | Brian Knoderer   | Midwest based, relocatable fire stopping contractor for sale. Installs fire retardant and resistant materials in commercial and residential buildings. Works in a variety of industries including healthcare, commercial and industrial, government, and education. Most work is new construction. Part of a growing industry.                                                                                                       | \$990,000    | \$2,207,995 | \$486,999 |
| N2140     | H Services    | Two Delaware County Indiana Tire Shops for Sale  | Jeff Farren    | Jeff Farren      | Two Delaware Co. tire shops for sale. Offers automotive and specialty tires for commercial, agricultural, and semi trucks. Also provides auto repair. Totally turnkey with staff and loyal client base in place. Both have high traffic locations. The automotive industry is growing as demand increases. Create a chain with the purchase of both.                                                                                 | \$335,000    | \$1,242,838 |           |
| N2230     | I Retail      | Established Multi-Location Market & Restaurant   | Andrew Wahl    | Brian Willsey    | This market and restaurant has multiple locations. It offers premium retail items and full-service dining. Locations are company owned. It has a limited number of third-party operating agreements that generate passive income. It also has long established supplier relationships and exclusive sourcing agreements. Commercial catering equipment, refrigerated van, and proven license model offer additional revenue sources. | \$1,200,000  | \$4,560,439 | \$306,211 |

| Listing # | Industry Code | Type of Business                                               | Listing Agent  | Co-Listing Agent | Brochure Description                                                                                                                                                                                                                                                                                                                                                                                                                           | Asking Price | Revenue     | Cash Flow |
|-----------|---------------|----------------------------------------------------------------|----------------|------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------|-------------|-----------|
| N2229     | I Retail      | Family Owned & Operated Footwear Retail Store                  | Larry Metzging | Scott Wilson     | Established for over 50 years. This family owned & operated footwear store is located in an affluent community. Provides a curated offering of name brand footwear. Business offers personalized fittings and service driven sales. It has a strong, multi-generational customer base.                                                                                                                                                         | \$325,000    | \$1,095,504 | \$171,933 |
| N2222     | I Retail      | 50+ Year Old Hunter & Jumper Equestrian Specialty Retailer     | Scott Wilson   | Ryan Stephens    | This is a long-established hunter and jumper equestrian specialty retailer. They provide tack, saddlery equipment, horse care products, rider and horse apparel, and equestrian gifts to the equestrian community. It offers personalized service, expert fitting, and curated luxury leather goods. Business is run semi-absentee and has a general manager in place.                                                                         | \$175,000    | \$1,122,040 | \$49,449  |
| N2210     | I Retail      | E-Commerce Retailer of Compact Agricultural Equipment          | Scott Wilson   | Scott Wilson     | This e-commerce retailer of compact agricultural equipment is located in the Midwest. It has over 20,000 retail and commercial customers across the USA and Canada. The seller owns the real estate and is willing to sell or lease for fair market value. However, the seller is ideally looking to partner with the right strategic buyer to expand operations. There is ample room for growth.                                              | \$2,800,000  | \$4,133,893 | \$626,970 |
| N2209     | I Retail      | Outdoor Sporting Gear Brand Plus Paid For Inventory for \$99K! | Andrew Wahl    | Andrew Wahl      | This popular outdoor sporting gear brand is for sale. The sale includes about \$310,000 in paid for inventory. Made from 3d polyester tricot the gear is durable, has ample storage space, and is water proof. Accessories are included in the inventory, too. This is a fully inventory buyout with no overhead costs. If all inventory is sold the potential net profit is \$209,050. Ideal for someone with marketing and ecommerce skills. | \$99,000     |             |           |

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|-----------|-----------------|-------------------------------------------------------------------|----------------|------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------|-------------|-----------|
| N2201     | I Retail        | Freestanding Retail Center with Two Franchises for Sale           | Brian Knoderer | Andrew Wahl      | Freestanding retail center with two franchises for sale. Located in a growing northwest Indiana city. Seller owns the center and two franchises in two of the units. The third unit is occupied by a paying tenant. Franchise 1 is a fast-casual Asian restaurant. Franchise 2 is a health focused juice bar. Both are successful franchise concepts with high brand awareness. Both offer healthy menus, have staff and GMs in place along with strong franchisor support. Real estate is valued at \$1.45M. | \$1,850,000  | \$1,072,419 | \$198,418 |
| N2221     | L Manufacturing | Vertically Integrated Aftermarket Firearms Accessory Manufacturer | Benji Loney    | Andrew Wahl      | This precision manufacturer specializes in high performance aftermarket firearm accessories. It has manufacturer partnerships. Strong 80%+ gross margins on core products. Direct to consumer ecommerce model accounts for 90% of revenue. Serves a diverse client base.                                                                                                                                                                                                                                      |              | \$1,696,216 | \$729,386 |
| N2185     | L Manufacturing | Well Established Prototyping Company for Sale                     | Larry Metzger  | Andrew Wahl      | Well established prototyping company. Excellent Midwest location. Provides high-quality prototyping, custom manufacturing, and design validation to their customers. Can handle the smallest, most intricately detailed work to large, complex parts. Management and knowledgeable and experienced staff in place. Ample room for expansion within the facility. Growing industry demand. Real estate available.                                                                                              |              | \$2,252,640 |           |

## Listing Brochure

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| Listing # | Industry Code  | Type of Business                                              | Listing Agent | Co-Listing Agent | Brochure Description                                                                                                                                                                                                                                                                                                                                                 | Asking Price | Revenue     | Cash Flow |
|-----------|----------------|---------------------------------------------------------------|---------------|------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------|-------------|-----------|
| N2207     | M Distribution | Two Warehousing, Fulfillment and Logistics Companies For Sale | Scott Wilson  | Scott Wilson     | These two warehousing and transportation companies are located in the Midwest. The provide third-party logistics, storage, custom kitting, e-commerce fulfillment, asset-based trucking, etc. One of the companies has it's own fleet. Both serve over 30 customers across a variety of industries. From their location, they reach 80% of the U.S. within 2-3 days. |              | \$3,809,446 | \$301,552 |