



Businesses Available for Acquisition

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Indiana Business Advisors, LLC

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How to use this listing brochure

This listing brochure is set up in sections corresponding to our listing designations. Listing designations are the letter before the listing number starting with "N" (ex: A-NXXXX). The letter corresponds with various industries that we represent. The chart below shows these industries and their corresponding letters. We present our listings in reverse order (i.e. N to A) as this is most popular with buyers

<u>Designation Letter</u>	<u>Industry</u>
A	Bars, Pubs & Taverns
B	Food & Beverage Franchise Resales
C	Restaurants
D	Catering
E	Laundromats & Dry Cleaners
F	Grocery Stores/Markets/Mini Marts
G	Liquor Stores
H	Services
I	Retail
J	New Franchises
K	Bakeries
L	Manufacturing
M	Distribution
N	Hotels/Motels/Inns

Getting Started

The best way to get started is to take a look at our New Listings on the following page. The New Listings page showcases all of our listings that are new for the month. Once you've found a business, or more, that you would like information about, please talk to your broker. She/he will be able to provide you with more information and answer any questions you have about the buying process.

Listing Brochure

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Listing #	Industry Code	Type of Business	Listing Agent	Co-Listing Agent	Brochure Description	Asking Price	Revenue	Cash Flow
N2227	B Food & Beverage Franchise Resales	Fast Casual Tex-Mex Franchise Portfolio	Larry Metzing	Benji Loney	Three units of a nationally recognized brand. The restaurants are part of portfolio and are being sold together. The restaurants offer a popular, customizable menu with 20+ fresh toppings. They offer dine-in, to go, third-party delivery, and catering. Their territories are protected. Each location has management teams in place. Run semi-absentee.	\$1,000,000	\$3,137,149	\$267,672
N2226	B Food & Beverage Franchise Resales	Well-Established Sub & Pizza Shop For Sale	Brian Knoderer	Brian Knoderer	This profitable sub & pizza shop is located in Madison County, IN. It has a reputation for exceptional food. Seating 74, it offers a vast menu of made-from-scratch items. It offers appetizers, pizza & pasta, calzones, etc. It also provides gluten-free options. It has devoted and growing base of loyal customers. It's located in a desirable, busy area. Customers can dine-in and order online for carry-out or delivery.	\$250,000	\$813,799	\$143,782
N2219	H Services	West Indy Homebased Community Publication	Brian Knoderer	Brian Knoderer	Established community publication franchise publishes print and digital community calendars. It delivers year-round visibility for local advertisers through the use of full-color wall calendars. It sends these out to 62,000 homes across 5 communities. It operates under an exclusive territorial license. It has strong business relationships. Operates with minimal overhead from a homebased office.	\$225,000	\$203,633	\$117,445

Listing Brochure

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Listing #	Industry Code	Type of Business	Listing Agent	Co-Listing Agent	Brochure Description	Asking Price	Revenue	Cash Flow
N2206	H Services	Strategic Marketing Agency	Jamar Cobb-Dennard	Jamar Cobb-Dennard	Strategic marketing agency located in Indiana. Specializes in comprehensive marketing solutions. It serves clients in the B2B hard hat industries (i.e. construction, environmental, engineering, etc.), government, and B2C home improvement. Staffed with owner-independent employees. Has zero client concentration risk. Positioned for continued growth.	\$550,000	\$975,064	\$60,545
N2197	H Services	Semi-Absentee Luxury Full Service Hair Salon For Sale	Brian Knoderer	Brian Knoderer	Semi-absentee owned luxury full service hair salon in a desirable area of Indianapolis. It has a strong local brand presence, highly rated customer reviews, and a solid team in place. The atmosphere is welcoming and relaxing. There are 12 stations, 3 shampoo bowls, a color processing area, a color room, front desk/reception area and refreshment area. There is a dedicated nail area occupied by an independent contractor. Additionally, there are two (2) rented rooms and ample space for expansion.	\$249,000	\$506,689	\$109,338
N2178	H Services	Relocatable Pest Management Franchise for Sale	Larry Metzing	Andrew Wahl	Relocatable pest management franchise. Part of a growing industry. Offers homeowners protection from pests that carry diseases. Serves over 1,150 clients a season. 87% client retention rate. Low overhead and completely turnkey. Franchisor provides excellent training and support. No previous experience necessary.	\$625,000	\$712,783	\$159,354

Listing Brochure

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Listing #	Industry Code	Type of Business	Listing Agent	Co-Listing Agent	Brochure Description	Asking Price	Revenue	Cash Flow
N2176	H Services	Central Indiana Commercial Electrical Contractor	Dick Hester	Dick Hester	This Central Indiana commercial electrical contractor has a reputation for integrity and safety. Services provided include: design/build, new construction, new service installation, service, maintenance, and repairs, and LED retrofitting. Fully licensed, bonded, and insured. Staffed with experienced technicians.	\$795,000	\$1,134,570	\$138,437
N2167	H Services	Fire Stopping Contractor Business For Sale	Brian Knoderer	Brian Knoderer	Midwest based, relocatable fire stopping contractor for sale. Installs fire retardant and resistant materials in commercial and residential buildings. Works in a variety of industries including healthcare, commercial and industrial, government, and education. Most work is new construction. Part of a growing industry.	\$990,000	\$2,207,995	\$486,999
N2140	H Services	Two Delaware County Indiana Tire Shops for Sale	Jeff Farren	Jeff Farren	Two Delaware Co. tire shops for sale. Offers automotive and specialty tires for commercial, agricultural, and semi trucks. Also provides auto repair. Totally turnkey with staff and loyal client base in place. Both have high traffic locations. The automotive industry is growing as demand increases. Create a chain with the purchase of both.	\$335,000	\$1,242,838	
N2230	I Retail	Established Multi-Location Market & Restaurant	Andrew Wahl	Brian Willsey	This market and restaurant has multiple locations. It offers premium retail items and full-service dining. Locations are company owned. It has a limited number of third-party operating agreements that generate passive income. It also has long established supplier relationships and exclusive sourcing agreements. Commercial catering equipment, refrigerated van, and proven license model offer additional revenue sources.	\$1,200,000	\$4,560,439	\$306,211

Listing Brochure

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Listing #	Industry Code	Type of Business	Listing Agent	Co-Listing Agent	Brochure Description	Asking Price	Revenue	Cash Flow
N2229	I Retail	Family Owned & Operated Footwear Retail Store	Larry Metzing	Scott Wilson	Established for over 50 years. This family owned & operated footwear store is located in an affluent community. Provides a curated offering of name brand footwear. Business offers personalized fittings and service driven sales. It has a strong, multi-generational customer base.	\$325,000	\$1,095,504	\$171,933
N2222	I Retail	50+ Year Old Hunter & Jumper Equestrian Specialty Retailer	Scott Wilson	Ryan Stephens	This is a long-established hunter and jumper equestrian specialty retailer. They provide tack, saddlery equipment, horse care products, rider and horse apparel, and equestrian gifts to the equestrian community. It offers personalized service, expert fitting, and curated luxury leather goods. Business is run semi-absentee and has a general manager in place.	\$175,000	\$1,122,040	\$49,449
N2210	I Retail	E-Commerce Retailer of Compact Agricultural Equipment	Scott Wilson	Scott Wilson	This e-commerce retailer of compact agricultural equipment is located in the Midwest. It has over 20,000 retail and commercial customers across the USA and Canada. The seller owns the real estate and is willing to sell or lease for fair market value. However, the seller is ideally looking to partner with the right strategic buyer to expand operations. There is ample room for growth.	\$2,800,000	\$4,133,893	\$626,970
N2209	I Retail	Outdoor Sporting Gear Brand Plus Paid For Inventory for \$99K!	Andrew Wahl	Andrew Wahl	This popular outdoor sporting gear brand is for sale. The sale includes about \$310,000 in paid for inventory. Made from 3d polyester tricot the gear is durable, has ample storage space, and is water proof. Accessories are included in the inventory, too. This is a fully inventory buyout with no overhead costs. If all inventory is sold the potential net profit is \$209,050. Ideal for someone with marketing and ecommerce skills.	\$99,000		

Listing Brochure

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Listing #	Industry Code	Type of Business	Listing Agent	Co-Listing Agent	Brochure Description	Asking Price	Revenue	Cash Flow
N2201	I Retail	Freestanding Retail Center with Two Franchises for Sale	Brian Knoderer	Andrew Wahl	Freestanding retail center with two franchises for sale. Located in a growing northwest Indiana city. Seller owns the center and two franchises in two of the units. The third unit is occupied by a paying tenant. Franchise 1 is a fast-casual Asian restaurant. Franchise 2 is a health focused juice bar. Both are successful franchise concepts with high brand awareness. Both offer healthy menus, have staff and GMs in place along with strong franchisor support. Real estate is valued at \$1.45M.	\$1,850,000	\$1,072,419	\$198,418
N2221	L Manufacturing	Vertically Integrated Aftermarket Firearms Accessory Manufacturer	Benji Loney	Andrew Wahl	This precision manufacturer specializes in high performance aftermarket firearm accessories. It has manufacturer partnerships. Strong 80%+ gross margins on core products. Direct to consumer ecommerce model accounts for 90% of revenue. Serves a diverse client base.		\$1,696,216	\$729,386
N2185	L Manufacturing	Well Established Prototyping Company for Sale	Larry Metzing	Andrew Wahl	Well established prototyping company. Excellent Midwest location. Provides high-quality prototyping, custom manufacturing, and design validation to their customers. Can handle the smallest, most intricately detailed work to large, complex parts. Management and knowledgeable and experienced staff in place. Ample room for expansion within the facility. Growing industry demand. Real estate available.		\$2,252,640	

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Listing #	Industry Code	Type of Business	Listing Agent	Co-Listing Agent	Brochure Description	Asking Price	Revenue	Cash Flow
N2207	M Distribution	Two Warehousing, Fulfillment and Logistics Companies For Sale	Scott Wilson	Scott Wilson	These two warehousing and transportation companies are located in the Midwest. The provide third-party logistics, storage, custom kitting, e-commerce fulfillment, asset-based trucking, etc. One of the companies has its own fleet. Both serve over 30 customers across a variety of industries. From their location, they reach 80% of the U.S. within 2-3 days.	\$3,809,446	\$301,552	