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# Businesses Available for Acquisition

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## How to use this listing brochure

This listing brochure is set up in sections corresponding to our listing designations. Listing designations are the letter before the listing number starting with “N” (ex: A-NXXXX). The letter corresponds with various industries that we represent. The chart below shows these industries and their corresponding letters. We present our listings in reverse order (i.e. N to A) as this is most popular with buyers

Designation Letter	Industry
A	Bars, Pubs & Taverns
B	Food & Beverage Franchise Resales
C	Restaurants
D	Catering
E	Laundromats & Dry Cleaners
F	Grocery Stores/Markets/Mini Marts
G	Liquor Stores
H	Services
I	Retail
J	New Franchises
K	Bakeries
L	Manufacturing
M	Distribution
N	Hotels/Motels/Inns

### Getting Started

The best way to get started is to take a look at our New Listings on the following page. The New Listings page showcases all of our listings that are new for the month. Once you’ve found a business, or more, that you would like information about, please talk to your broker. She/he will be able to provide you with more information and answer any questions you have about the buying process.

Listing #	Industry Code	Type of Business	Listing Agent	Co-Listing Agent	Brochure Description	Asking Price	Revenue	Cash Flow
N2174	C Restaurants	Charming and Lively Independent Coffee Shop for Sale	Kevin Patterson	Kevin Patterson	This charming and lively independent coffee shop has a great location. It's in an affluent suburban neighborhood and sits on a busy commuter route. It has an excellent reputation and strong community patronage. The business model is simple. It seats 40, is fully staffed, and turnkey.	\$200,000	\$640,034	\$61,880
N2195	H Services	Independent Custom Home Organization Company	Andy Lamberson	Andy Lamberson	This independent custom home organization company specializes in garage organization. They offer cabinets, overhead storage, floor coatings, home organization, etc. Floor coatings is the biggest revenue driver. The brand is well-known. The in-place management runs the day-to-day operations. Products are in high demand. There's ample room for growth.	\$745,000	\$1,137,795	\$271,768
N2179	H Services	Specialized Marketing Agency	Jamar Cobb-Dennard	Larry Metzging	Specialized marketing agency for sale. Qualified state contractor offering B2B marketing services to a specific marketing sector. Services include strategic planning, brand development, digital marketing, and creative services. Fully staffed with a remote workforce. Ample room for growth.		\$2,486,064	\$987,868
N2178	H Services	Relocatable Pest Management Franchise for Sale	Larry Metzging	Andrew Wahl	Relocatable pest management franchise. Part of a growing industry. Offers homeowners protection from pests that carry diseases. Serves over 1,150 clients a season. 87% client retention rate. Low overhead and completely turnkey. Franchisor provides excellent training and support. No previous experience necessary.	\$625,000	\$743,774	\$211,607

Listing #	Industry Code	Type of Business	Listing Agent	Co-Listing Agent	Brochure Description	Asking Price	Revenue	Cash Flow
N2176	H Services	Central Indiana Commercial Electrical Contractor	Dave Gorman	Dave Gorman	This Central Indiana commercial electrical contractor has a reputation for integrity and safety. Services provided include: design/build, new construction, new service installation, service, maintenance, and repairs, and LED retrofitting. Fully licensed, bonded, and insured. Staffed with experienced technicians.	\$795,000	\$1,269,635	\$269,690
N2173	H Services	Affordable Inflatable Bounce House Franchise Resale	Larry Metzger	Andrew Wahl	This inflatable bounce house franchise is not a rental business. It's a seasonal business with a simple business model. The bounce house is set up in various locations within it's territory and attracts customers. Money is made through ticket sales, merchandise, and concessions. GM in place but if a new owner operates the business themselves, they add the additional \$70K to cash flow. Little to no overhead.	\$250,000	\$492,488	\$142,927
N2169	H Services	Specialized Private Medical Practice for Sale	Dick Hester	Kevin Patterson	Specialized private medical practice is a subspecialty of neurology and audiology. It provides comprehensive diagnoses and treatments for patients. It has an excellent reputation. Scalable business model. High demand greater than ability to meet it. Highly sought after services. Attracts patients from all over. Two locations with experienced staff.	\$1,100,000	\$1,836,479	\$301,373
N2167	H Services	Relocatable Fire Suppression Contractor For Sale	Brian Knoderer	Brian Knoderer	Midwest based, relocatable fire suppression contractor for sale. Installs fire retardant and resistant materials in commercial and residential buildings. Works in a variety of industries including healthcare, commercial and industrial, government, and education. Most work is new construction. Part of a growing industry.	\$990,000	\$2,207,995	\$486,999

Listing #	Industry Code	Type of Business	Listing Agent	Co-Listing Agent	Brochure Description	Asking Price	Revenue	Cash Flow
N2160	H Services	Indianapolis Franchised Boutique Gym for Sale	Jamar Cobb-Dennard	Jamar Cobb-Dennard	Franchised boutique gym works on membership based platform. Offers a fun workout for clients of any fitness level. Offers different memberships based on need. Turnkey ready. Staff and management in place. All new equipment. Only a year old, Seller doesn't have time to dedicate to the business. Relocatable with seller financing available. Sale is equity share.	\$30,000	\$474,503	
N2159	H Services	Southern Indiana Boat Dealer And Repair Shop For Sale	Larry Metzging	Andrew Wahl	Turnkey boat dealer and repair shop. Provides new and pre-owned boat sales, service and repair on all makes and models, hauling and launch, chemical cleaning, winterization, and long-term storage. Has excellent local reputation. High visibility location close to popular boating destination. Continuously growing business that's recession resistant.	\$400,000	\$1,549,014	\$189,884
N2157	H Services	Environmental Equipment Manufacturer & Service Provider	Dave Gorman	Dave Gorman	Acquire or invest in this environmental equipment manufacturer and service provider. They specialize in odor mitigation, air filtration, and environmental consulting. Well established with exclusive partnerships in place plus a strategic partnership with a key vendor. Recurring revenue comes through service contracts. Seller is looking for direct investment by way of a convertible note or equity share to grow the business. Seller is open to discussions about a full buyout.	\$3,000,000	\$2,890,483	\$688,524

Listing #	Industry Code	Type of Business	Listing Agent	Co-Listing Agent	Brochure Description	Asking Price	Revenue	Cash Flow
N2140	H Services	Two Delaware County Indiana Tire Shops for Sale	Jeff Farren	Jeff Farren	Two Delaware Co. tire shops for sale. Offers automotive and specialty tires for commercial, agricultural, and semi trucks. Also provides auto repair. Totally turnkey with staff and loyal client base in place. Both have high traffic locations. The automotive industry is growing as demand increases. Create a chain with the purchase of both.	\$335,000	\$1,242,838	
N2113	H Services	Family Owned Plumbing Company for Sale	Dave Gorman	Dave Gorman	Family owned plumbing company. Provides installation for new residential construction. Great reputation for being honest professionals. Builders love working with them. Has long-term client relationships and is fully staffed. Company does not subcontract. All work is done by their staff.	\$1,500,000	\$2,366,594	\$689,500
N2162	I Retail	South Central Indiana FFL Licensed Gun Shop for Sale	Andrew Wahl	Andrew Wahl	South Central Indiana FFL licensed gun shop. Offers rifles, shotguns, handguns, ammunition, and accessories. Simple business model. Strong customer retention with the average sale at \$600. Lots of room for growth. Large inventory included in sale. Seller willing to stay on after sale as sales person. Potential to purchase real estate. New owner will need an FFL license.	\$50,000	\$164,697	
N2158	I Retail	Owner Operated Golf Sales And Pro Shop for Sale	Andy Lamberson	Len Fulkerson	Price Reduced! Owner operated golf sales and pro shop. Multiple revenue streams from consumer shows, ecommerce, and brick-and-mortar shop. Easy to operate, offering a work/life balance. Excellent reputation and strong client base. Above average margins for the retail sporting goods industry.	\$259,000	\$628,112	\$134,838

Listing #	Industry Code	Type of Business	Listing Agent	Co-Listing Agent	Brochure Description	Asking Price	Revenue	Cash Flow
N2153	K Bakeries	B2B Specialty Wholesale Bakery for Sale	Kevin Patterson	Larry Metzging	This B2B specialty wholesale bakery provides high-quality baked goods to clients in Indiana, Illinois, and Kentucky. Their clients include food distributors, convention centers & hotels, restaurants, clubs, catering companies, etc. The bakery has good brand recognition and longevity in the community. It has long-term client relationships. Proprietary recipes and methods included in the sale.	\$700,000	\$864,777	\$251,945
N2150	K Bakeries	Independent Multiple Location Bakery for Sale	Larry Metzging	Kevin Patterson	This independent bakery has multiple strategically placed locations in the Indy metro area. It uses proprietary recipes and high quality ingredients to create treats that have wide appeal to everyone. It can handle large quantities and is known for fast custom order times. Ordering is easy in person, online, or through 3rd party vendors. They also provide local delivery and catering. Management, staff, and an efficient operating system are in place. Company has strong brand recognition.	\$1,000,000	\$1,678,900	
N2185	L Manufacturing	Well Established Prototyping Company for Sale	Larry Metzging	Andrew Wahl	Well established prototyping company. Excellent Midwest location. Provides high-quality prototyping, custom manufacturing, and design validation to their customers. Can handle the smallest, most intricately detailed work to large, complex parts. Management and knowledgeable and experienced staff in place. Ample room for expansion within the facility. Growing industry demand. Real estate available.		\$2,252,640	

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N2165	L Manufacturing	Relocatable Scenics & Visual Effects Company for Sale	Larry Metzing	Scott Wilson	This scenics and visual effects company is fully relocatable. Ideal company for a strategic buyer. They offer custom backdrops and scrim, projection surfaces, grill cloth, and printed products. Backdrops and scrim are for sale or rent. Business model is simple with minimal overhead. Offer proprietary products. Strong repeat business.	\$225,000	\$141,505	\$92,623
N2183	M Distribution	Industrial Machinery Component Distribution & Service	Larry Metzing	Steve Pierce	Established distributor of component parts for machinery and construction equipment. Also provides design, training, and maintenance and repair services. Works with over 38 vendors. Staffed with 8-10 employees. Has key vendor relationships.		\$7,492,013	\$1,031,189