



Businesses Available for Acquisition

Date: April 26, 2024

Indiana Business Advisors, LLC

9333 North Meridian Street, Suite 200

Indianapolis, Indiana 46260

Ph. (317) 573-2100

www.IndianaBusinessAdvisors.com

How to use this listing brochure

This listing brochure is set up in sections corresponding to our listing designations. Listing designations are the letter before the listing number starting with “N” (ex: A-NXXXX). The letter corresponds with various industries that we represent. The chart below shows these industries and their corresponding letters. We present our listings in reverse order (i.e. N to A) as this is most popular with buyers

Designation Letter	Industry
A	Bars, Pubs & Taverns
B	Food & Beverage Franchise Resales
C	Restaurants
D	Catering
E	Laundromats & Dry Cleaners
F	Grocery Stores/Markets/Mini Marts
G	Liquor Stores
H	Services
I	Retail
J	New Franchises
K	Bakeries
L	Manufacturing
M	Distribution
N	Hotels/Motels/Inns

Getting Started

The best way to get started is to take a look at our New Listings on the following page. The New Listings page showcases all of our listings that are new for the month. Once you’ve found a business, or more, that you would like information about, please talk to your broker. She/he will be able to provide you with more information and answer any questions you have about the buying process.

Listing #	Industry Code	Type of Business	Listing Agent	Co-Listing Agent	Brochure Description	Asking Price	Revenue	Cash Flow
N2142	A Bars, Pubs & Taverns	Downtown Indianapolis Bar & Restaurant with Real Estate	Jamar Cobb-Dennard	Jamar Cobb-Dennard	Rare downtown Indianapolis find! Bar and restaurant with real estate, 210 liquor license, and designated parking. Highly profitable. Strong repeat business. Sales mix is 60% alcohol and 40% food. Simple business model. Hosts events like karaoke and trivia nights. Great location in the heart of downtown. Surrounded by museums, arenas, entertainment venues, residences, and office buildings. Attracts locals, workers, and visitors.	\$1,750,000	\$1,785,409	\$340,115
N2127	B Food & Beverage Franchise Resales	Specialty Food and Gifts Franchise for Sale	Andrew Wahl	Andrew Wahl	Established business offering sweet treats, gifts, and flowers for any occasion. Business is in a shop and also offers online ordering and delivery. Items are made to order with fresh ingredients. Delivery is not third party, but in-house. Most items are delivered within an hour of purchase. Most customers are within 15 miles of the shop. Franchisor provides extensive training and support. Less than the cost of open a new franchise.	\$100,000	\$600,180	\$36,285
N2145	C Restaurants	Southeastern Indiana Restaurant with Real Estate	Jamar Cobb-Dennard	Jamar Cobb-Dennard	Southeastern Indiana restaurant for sale. Absentee owned. Offers popular menu. Attracts patrons for all over. Seats 150. Sales includes 210 liquor license. Strong repeat business. \$700K in revenue from a single menu item. Management and staff in place. Real estate available. Inventory not included in sale.	\$400,000	\$826,807	\$221,557

Listing #	Industry Code	Type of Business	Listing Agent	Co-Listing Agent	Brochure Description	Asking Price	Revenue	Cash Flow
N2139	C Restaurants	North Suburban Chicago Area Mexican Restaurant for Sale	Jamar Cobb-Dennard	Jamar Cobb-Dennard	Popular Mexican restaurant in a northern Chicago suburb. Nice blend of Mexican and American fare. Offers brunch. Busy take-out service. Has 13 tables and counter seating for dine in plus patio seating. Ample parking. Carries liquor and gaming licenses. Recently upgraded appliances. Known for good, fresh food and outstanding service.	\$200,000	\$475,181	\$85,003
N2090	C Restaurants	Semi-Absentee Owned Full Service Restaurant for Sale	Dick Hester	Dick Hester	Semi-absentee owned full service restaurant. Known for their specialty dish. Popular business. Management and staff in place. Seats 110 plus. Recently updated equipment and systems. High visibility in busy location. Strong repeat business. High sales volume. Seller willing to carry a \$100K contract. Poised for continued growth.	\$400,000	\$1,260,859	\$236,398
N2149	H Services	Established Home-Based Home Improvement Franchise	Scott Wilson	Scott Wilson	Established home improvement franchise. Home-based and relocatable. Offers sales and service of high quality screens, patio enclosures, and retractable awnings. Great reputation based on professionalism and excellent communication. Residential customers make up 60% of sales. Demand for home improvement services are only increasing!	\$725,000	\$1,182,037	\$256,342
N2143	H Services	Homebased Relocatable Pest Control Company for Sale	Jamar Cobb-Dennard	Jamar Cobb-Dennard	Homebased, relocatable pest control company for sale. Specializes in environmentally friendly, integrated pest management. They focus on stopping pests at the source. They offer structural pest control, fly removal, bird control, and pest issue cleanup. Main clients are educational institutions. They are part of a growing industry. Have key relationships in place.	\$70,000	\$118,957	\$76,199

Listing #	Industry Code	Type of Business	Listing Agent	Co-Listing Agent	Brochure Description	Asking Price	Revenue	Cash Flow
N2141	H Services	Multi-Location Indiana Franchise Hair Salons for Sale	Scott Wilson	Scott Wilson	These are family-friendly franchised hair salons with multiple Indiana locations. Each has high visibility with a ton of foot traffic. Each location's services, products, facility size, and monthly rent vary. However, the main offerings include haircuts, color, add-ons, waxing, and styling. Franchisor offers excellent training and support. Ideal for a hairstylist looking to run their own salon. No experience necessary.	\$200,000	\$1,502,542	
N2128	H Services	Mobile Commercial and Residential Window Tinting Company	Kevin Patterson	Larry Metzing	Mobile, relocatable window tinting company. Offers commercial, residential and auto tinting. Serves Central Indiana. Offers same day service. Simple business model with low overhead costs. Minimal competitors.	\$99,000	\$165,011	\$42,233
N2126	H Services	Residential and Commercial Decorative Concrete Company	Andy Lamberson,L en Fulkerson	Len Fulkerson	Decorative concrete company for sale. Provides residential and commercial services. Services walkways, steps, porches, driveways, patios and pool decks. Offers many finishes, cleaning, and sealing. Revenues are 70% repeat business.	\$5,850,000	\$5,969,747	\$1,512,971
N2125	H Services	Specialized Home Repair Franchise for Resale	Dave Gorman	Dave Gorman	Specialized home repair franchise for resale. Offers a unique way to repair small but important issues. Provides services to homeowners, landlords, and property managers. Business is completely homebased and relocatable. Incredible franchisor training and support.	\$99,000	\$618,542	\$84,661

Listing #	Industry Code	Type of Business	Listing Agent	Co-Listing Agent	Brochure Description	Asking Price	Revenue	Cash Flow
N2124	H Services	Absentee Owned Automatic Express Car Wash	Andy Lamberson	Len Fulkerson	Price Reduced! Automatic Express Car Wash located in eastern Indiana. Absentee owned. Great fully staffed location. One automatic soft cloth system. Low maintenance and labor costs. Sales mix is 75% credit card and 25% cash. Real estate, owned by Seller, is included in asking price.	\$795,000	\$338,851	\$111,666
N2101	H Services	Northern Indiana Union Roofing Company for Sale	Dave Gorman	Brian Knoderer	Northern Indiana providing commercial and residential roofing services such as roof inspections, maintenance, repairs, re-roofing projects, and new construction. Also provided masonry and sheet metal services. Excellent reputation built on professionalism, safety, and high quality services. Quick access to major interstates lets them serve their clients with ease.	\$3,000,000	\$8,102,451	\$1,155,966
N2070	H Services	Indianapolis Residential & Commercial Paving Company	Dave Gorman	Dave Gorman	Indianapolis paving company provides patching, seal coating, and driveway resurfacing. Limited excavation work provide when customers add on to the driveways. Three crews: sealcoat, paving, and prep. Around 200-250 paving and 200+ sealcoat jobs completed yearly.	\$975,000	\$1,362,597	\$280,517
N2056	H Services	Price Reduced Relocatable Appliance Repair Company for Sale	Barry Bedford	Barry Bedford	PRICED TO SELL! Fully relocatable appliance repair company for sale. Provides residential and commercial repairs to all kitchen and laundry room appliances. Services major brands. Large customer base with 80% retention rate. Price is less than 1xs cash flow and seller is willing to negotiate it!	\$95,000	\$287,295	\$117,382

Listing #	Industry Code	Type of Business	Listing Agent	Co-Listing Agent	Brochure Description	Asking Price	Revenue	Cash Flow
N2047	H Services	Home Furnishings Store With Design Services For Sale	Scott Wilson	Scott Wilson	Home furnishings store offers a wide range of items to meet client needs such as bedroom, living room, and outdoor furniture, flooring, soft goods, cabinetry and countertops, light fixtures and fans, etc. Manufacturer direct connections allows them to pass savings on to customers. Full service design and renovation services offered. Large showroom with office space. Close to affluent neighborhoods.	\$300,000	\$618,911	\$221,728
N2136	H/I Services/Retail	Indy Metro Area Landscape Business with Retail for Sale	Dave Gorman	Brian Knoderer	Indy metro area landscape business with retail component. Niche business. Offers plants, trees, shrubs, and flower, soil, mulch, and stone, lawn maintenance products, garden decor, water features, and installation, design, maintenance and repair services. About 2,000 residential and 300 commercial clients served yearly. Easy business to operate with room to grow. Real estate available.	\$1,000,000	\$654,756	\$353,235
N2097	I Retail	Southern Indiana Building Material Supply Store	Jeff Farren	Jeff Farren	Southern Indiana building material supply store. Offers broad range of products for professionals and DIYers. Strong reputation for knowledge and customer service. Authorized Stihl dealer. Large lumber yard. Consistent revenue growth. On-line ordering platform. Strong employee retention. Real estate available for sale or lease at FMV.	\$2,000,000	\$4,432,336	\$367,406

Listing #	Industry Code	Type of Business	Listing Agent	Co-Listing Agent	Brochure Description	Asking Price	Revenue	Cash Flow
N2150	K Bakeries	Independent Multiple Location Bakery for Sale	Kevin Patterson	Larry Metzing	This independent bakery has multiple strategically placed locations in the Indy metro area. It uses proprietary recipes and high quality ingredients to create treats that have wide appeal to everyone. It can handle large quantities and is known for fast custom order times. Ordering is easy in person, online, or through 3rd party vendors. They also provide local delivery and catering. Management, staff, and an efficient operating system are in place. Company has strong brand recognition.	\$1,200,000	\$1,678,900	\$344,400