

Indiana Business Advisors, LLC

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Businesses Available for Acquisition

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How to use this listing brochure

This listing brochure is set up in sections corresponding to our listing designations. Listing designations are the letter before the listing number starting with "N" (ex: A-NXXXX). The letter corresponds with various industries that we represent. The chart below shows these industries and their corresponding letters. We present our listings in reverse order (i.e. N to A) as this is most popular with buyers

Designation Letter	Industry
A	Bars, Pubs & Taverns
В	Food & Beverage Franchise Resales
C	Restaurants
D	Catering
E	Laundromats & Dry Cleaners
F	Grocery Stores/Markets/Mini Marts
G	Liquor Stores
н	Services
I	Retail
J	New Franchises
К	Bakeries
L	Manufacturing
M	Distribution
N	Hotels/Motels/Inns

Getting Started

The best way to get started is to take a look at our New Listings on the following page. The New Listings page showcases all of our listings that are new for the month. Once you've found a business, or more, that you would like information about, please talk to your broker. She/he will be able to provide you with more information and answer any questions you have about the buying process.

Listing #	Industry Code	Type of Business	Listing Agent	Co-Listing Agent	Brochure Description	Asking Price	Revenue	Cash Flow
N2206	H Services	Strategic Marketing Agency	Jamar Cobb- Dennard	Jamar Cobb- Dennard	Strategic marketing agency located in Indiana. Specializes in comprehensive marketing solutions. It serves clients in the B2B hard hat industries (i.e. construction, environmental, engineering, etc.), government, and B2C home improvement. Staffed with owner-independent employees. Has zero client concentration risk. Positioned for continued growth.	\$550,000	\$975,064	\$60,545
N2203	H Services	Profitable Independent Printing Company for Sale	Dave Gorman	Dave Gorman	This profitable independent printing company provides a wide range of commercial printing products and services for business, individuals, and nonprofits. It's well-established with experienced managers and staff in place. It has an excellent local reputation with an overwhelmingly amount of positive reviews. It also has strong retention from its diverse customer base. Low overheads costs are an added bonus.	\$375,000	\$524,768	\$156,233
N2197	H Services	Luxury Full Service Hair Salon For Sale	Brian Knoderer	Brian Knoderer	Luxury full service hair salon in a desirable area of Indianapolis. It has a strong local brand presence, highly rated customer reviews, and a solid team in place. The atmosphere is welcoming and relaxing. There are 12 stations, 3 shampoo bowls, a color processing area, a color room, front desk/reception area and refreshment area. There is a dedicated nail area occupied by an independent contractor. Additionally, there are two (2) rented rooms and ample space for expansion.	\$149,000	\$506,689	\$109,338
N2193	H Services	Listing Not Yet Marketed	Debb Beck	Debb Beck	Listing Not Yet Marketed			

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N2192	H Services	Central Indiana Immigration Law Firm for Sale	Jamar Cobb- Dennard	Jamar Cobb- Dennard	Growing Central Indiana immigration law firm for sale. The firm helps keep families together by assisting with the complex processes of green cards, naturalizations, visas, work permits, or asylum. Building on this base, the firm expanded to include family, business, and criminal law. It has a strong referral base and consistent growth. Demand has outgrown the current capacity. The office is multilingual and staffed. Real estate is available for sale or lease.		\$760,175	\$104,291
N2178	H Services	Relocatable Pest Management Franchise for Sale	Larry Metzing	Andrew Wahl	Relocatable pest management franchise. Part of a growing industry. Offers homeowners protection from pests that carry diseases. Serves over 1,150 clients a season. 87% client retention rate. Low overhead and completely turnkey. Franchisor provides excellent training and support. No previous experience necessary.	\$625,000	\$712,783	\$159,354
N2176	H Services	Central Indiana Commercial Electrical Contractor	Dave Gorman	Dave Gorman	This Central Indiana commercial electrical contractor has a reputation for integrity and safety. Services provided include: design/build, new construction, new service installation, service, maintenance, and repairs, and LED retrofitting. Fully licensed, bonded, and insured. Staffed with experienced technicians.	\$795,000	\$1,269,635	\$269,690

Listing #	Industry Code	Type of Business	Listing Agent	Co-Listing Agent	Brochure Description	Asking Price	Revenue	Cash Flow
N2175	H Services	Established Printing & Marketing Franchise Resale	Brian Knoderer	Brian Knoderer	Established printing and marketing franchise. Seller built a successful, all- inclusive business by following the franchise model. Very profitable with room left to grow. Provides printing, copying, interior and exterior signs, graphic design, direct mail and fulfillment services, marketing services, promotional products, and labels and packaging. They serve small to mid-sized business that want to reach a larger market. It's fully staffed with high performing team. Franchisor provides strong support and training. Real estate available.	\$1,750,000	\$2,737,109	\$417,590
N2169	H Services	Specialized Private Medical Practice for Sale	Dick Hester	Kevin Patterson	Specialized private medical practice is a subspecialty of neurology and audiology. It provides comprehensive diagnoses and treatments for patients. It has an excellent reputation. Scalable business model. High demand greater than ability to meet it. Highly sought after services. Attracts patients from all over. Two locations with experienced staff.	\$1,100,000	\$1,836,479	\$301,373
N2167	H Services	Relocatable Fire Stopping Contractor For Sale	Brian Knoderer	Brian Knoderer	Midwest based, relocatable fire stopping contractor for sale. Installs fire retardant and resistant materials in commercial and residential buildings. Works in a variety of industries including healthcare, commercial and industrial, government, and education. Most work is new construction. Part of a growing industry.	\$990,000	\$2,207,995	\$486,999

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N2160	H Services	Indianapolis Franchised Boutique Gym for Sale	Jamar Cobb- Dennard	Jamar Cobb- Dennard	Franchised boutique gym works on membership based platform. Offers a fun workout for clients of any fitness level. Offers different memberships based on need. Turnkey ready. Staff and management in place. All new equipment. Only a year old, Seller doesn't have time to dedicate to the business. Relocatable with seller financing available. Sale is equity share.	\$30,000	\$474,503	
N2157	H Services	Environmental Equipment Manufacturer & Service Provider	Dave Gorman	Dave Gorman	Acquire or invest in this environmental equipment manufacturer and service provider. They specialize in odor mitigation, air filtration, and environmental consulting. Well established with exclusive partnerships in place plus a strategic partnership with a key vendor. Recurring revenue comes through service contracts. Seller is looking for direct investment by way of a convertible note or equity share to grow the business. Seller is open to discussions about a full buyout.	\$3,000,000	\$2,890,483	\$688,524
N2140	H Services	Two Delaware County Indiana Tire Shops for Sale	Jeff Farren	Jeff Farren	Two Delaware Co. tire shops for sale. Offers automotive and specialty tires for commercial, agricultural, and semi trucks. Also provides auto repair. Totally turnkey with staff and loyal client base in place. Both have high traffic locations. The automotive industry is growing as demand increases. Create a chain with the purchase of both.	\$335,000	\$1,242,838	

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N2113	H Services	Family Owned Plumbing Company for Sale	Dave Gorman	Dave Gorman	Family owned plumbing company. Provides installation for new residential construction. Great reputation for being honest professionals. Builders love working with them. Has long-term client relationships and is fully staffed. Company does not subcontract. All work is done by their staff.	\$1,500,000	\$2,971,055	\$622,494
N2210	I Retail	E-Commerce Retailer of Compact Agricultural Equipment	Scott Wilson	Scott Wilson	This e-commerce retailer of compact agricultural equipment is located in the Midwest. It has over 20,000 retail and commercial customers across the USA and Canada. The seller owns the real estate and is willing to sell or lease for fair market value. However, the seller is ideally looking to partner with the right strategic buyer to expand operations. There is ample room for growth.	\$2,800,000	\$4,133,893	\$626,970
N2209	l Retail	Outdoor Sporting Gear Brand Plus Paid For Inventory for \$99K!	Andrew Wahl	Andrew Wahl	This popular outdoor sporting gear brand is for sale. The sale includes about \$310,000 in paid for inventory. Made from 3d polyester tricot the gear is durable, has ample storage space, and is water proof. Accessories are included in the inventory, too. This is a fully inventory buyout with no overhead costs. If all inventory is sold the potential net profit is \$209,050. Ideal for someone with marketing and ecommerce skills.	\$99,000		

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N2201	I Retail	Freestanding Retail Center with Two Franchises for Sale	Brian Knoderer	Andrew Wahl	Freestanding retail center with two franchises for sale. Located in a growing northwest Indiana city. Seller owns the center and two franchises in two of the units. The third unit is occupied by a paying tenant. Franchise 1 is a fast-casual Asian restaurant. Franchise 2 is a health focused juice bar. Both are successful franchise concepts with high brand awareness. Both offer healthy menus, have staff and GMs in place along with strong franchisor support. Real estate is valued at \$1.45M.		\$1,072,419	\$198,418
N2187	I Retail	Exceptional & Highly Profitable Retail Opportunity	Brian Knoderer	Brian Knoderer	This retail opportunity is located in a busy tourist destination. The business has two retail shops: a boutique and a gift and home decor shop. Both are housed in a two story, multi-tenant building which is owned by the seller. Real estate is priced at \$1.775M and is available for sale. Shops are fully staffed and turnkey.	\$495,000	\$1,471,376	\$342,035
N2162	l Retail	South Central Indiana FFL Licensed Gun Shop for Sale	Andrew Wahl	Andrew Wahl	South Central Indiana FFL licensed gun shop. Offers rifles, shotguns, handguns, ammunition, and accessories. Simple business model. Strong customer retention with the average sale at \$600. Lots of room for growth. Large inventory included in sale. Seller willing to stay on after sale as sales person. Potential to purchase real estate. New owner will need an FFL license.	\$50,000	\$164,697	

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N2153	K Bakeries	B2B Specialty Wholesale Bakery for Sale	Kevin Patterson	Larry Metzing	This B2B specialty wholesale bakery provides high-quality baked goods to clients in Indiana, Illinois, and Kentucky. Their clients include food distributors, convention centers & hotels, restaurants, clubs, catering companies, etc. The bakery has good brand recognition and longevity in the community. It has long-term client relationships. Proprietary recipes and methods included in the sale.	\$700,000	\$852,615	\$245,240
N2211	L Manufacturing	Midwest Manufacturer of Specialized Mobility Equipment	Len Fulkerson	Dick Hester	This is a Midwest based manufacturer of specialized mobility solutions. Designed for people with physical limitations and used for work, home, or leisure. It offers a wide range of products used for agricultural, equestrian, trucks, RVs/autos, and residences. It has a reputation for high quality, durable products. The company has proprietary designs and minimal competition with complete customer retention.	\$2,300,000	\$1,457,818	\$52,256
N2166	L Manufacturing	Industrial Coatings Applicator	Larry Metzing	Scott Wilson	Licensed developer and applicator of specialized protective coatings and custom surface solutions used in military and industrial applications. Serving 350+ customers across North America. Sectors served include automotive, food processing, industrial equipment, packaging, and printing equipment. One of about 20 licensed applicators for a major coatings manufacturer in the U.S. Company has an ISO 9001 certification and federal trademark protection. Real estate available at appraised value.		\$3,748,974	\$542,874

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N2191	M Distribution	Geothermal Distribution Business for Sale	Brian Knoderer	Brian Knoderer	Highly sought after geothermal distribution business for sale. Exclusive distributor of a well-known brand. Provides a niche service to a broad base of clients. Current demand is outpacing ability to take on new clients. Company has established industry networks. Real estate is available for sale or lease at fair market value.	\$2,300,000	\$4,709,776	\$594,826
N2183	M Distribution	Industrial Machinery Component Distribution & Service	Larry Metzing	Steve Pierce	Established distributor of component parts for machinery and construction equipment. Also provides design, training, and maintenance and repair services. Works with over 38 vendors. Staffed with 8-10 employees. Has key vendor relationships.		\$7,492,013	